

**SRI LANKA EXPORT DEVELOPMENT BOARD**

**SRI LANKA PAVILION AT SIAL CANADA 2025, B2B MATCHMAKING PROGRAMME & MARKET AWARENESS PROGRAMME, 26TH APRIL – 01ST MAY 2025, TORONTO, CANADA**

***APPLICATION FORM***

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **01.** | **Name of the Company ►** | | | | | | | | | |
| **Address ▼** | | | | | | | | | |
| **Office ►** | | | | | | **Processing Plant ►** | | | |
| **Tel►** | | | | **Fax ►** | | **Email ►** | **Web Site ►** | | |
| **02.** | **Contact Person ►**  **Name & Designation:**  **Mob :**  **Email:** | | | | | | | | | |
| **03** | **Official participant/s ►**  **Name & Designation:**  **Mob :**  **Email:** | | | | | | | | | |
| **04.** | **Year of establishment ►** | | | | | | | | | |
| **05.** | **Year of commencement of exports ►** | | | | | | | | | |
| **06.** | **Type of Business ▼** | | | | | | | | | |
| **□ Producer □ Producer- Exporter □ Agent □ Trading House**  **□ Other (Specify)…………………………………………………………………………………** | | | | | | | | | |
| **07.** | **Legal Status ▼** | | | | | | | | | |
| **□ Proprietorship □ Public Quoted Company □ Partnership**  **□ State Owned □ Private Ltd Company**  **□ Other (Specify)……………………………………………………..** | | | | | | | | | |
| **08.** | **Equity ► Local : % Foreign : % Partner Country :** | | | | | | | | | |
| **09.** | **Is your company a part of a group of companies? □ Yes □ No**  **If yes state the name of the parent company ►** | | | | | | | | | |
| **10.** | **Total number of employees ► Managerial: Skilled/ Semi/Unskilled:** | | | | | | | | | |
| **11.** | **Products Exporting & Capacity ▼** | | | | | | | | | |
|  | **Main export Products** | | | | | **Production Capacity/ Year**  **(kgs/ Nos/MT/ Liters)** | | **Export Capacity/ Year**  **( kgs/ Nos/MT/ Liters)** | | |
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| **12.** | **Current major export markets and share in 2023 (%) ▼** | | | | | | | | | |
| **13.** | **Annual Turnover (LKR Mn)▼ *(pls submit copies of Audited Accounts as evidence)*** | | | | | | | | | |
|  | **Year** | **Local Turnover**  **(LKR Mn)▼** | | | | **Export Turnover**  **(LKR Mn)▼** | | **Total Turnover ▼**  **(LKR Mn)** | | |
| **To Canada** | **To the world (Excluding Canada)** |
| **2020** |  | | | |  |  |  | | |
| **2021** |  | | | |  |  |  | | |
| **2022** |  | | | |  |  |  | | |
| **2023** |  | | | |  |  |  | | |
| **14.** | **Quality Standards Obtained (FDA, GAP, GMP, SLSI, HACCP, ISO, Organic, Fairtrade, Compliances on National social and environmental standards etc.) ▼ *(submit copies)*** | | | | | | | | | |
| **15.** | **Objectives for participating at SIAL Canada 2025, B2B Matchmaking Programme & Market Awareness Programme in Canada ▼** | | | | | | | | | |
| **16** | **Products that you are planning to promote during SIAL Canada 2025 ▼**  **Processed food products**  **Organic foods/ Natural foods**  **Foods for health / Food supplements**  **Convenient & ready to eat foods**  **Coconut kernel products**  **Natural Food additives & Natural food colourings – Spice & concentrates ect**  **Beverages – Natural, Health, organic beverages excluding tea**  **Other (pls specify)…………………………………………………..** | | | | | | | | | |
| **17** | **Own Marketing efforts made relevant to the Canada (products development, packaging, labelling etc.)▼** | | | | | | | | | |
| **18** | **Any previous experience in participating SIAL Canada ▼(Event Name, Year, Outcome)** | | | | | | | | | |
| **19** | **What is your export target to Canada Market for next 3 years ▼**   |  |  | | --- | --- | | **Year** | **Export Target (USD Mn)** | | **2025** |  | | **2026** |  | | **2027** |  | | | | | | | | | | |
| **20** | **Has your company been assisted by the EDB previously during last 5 years?**  (Trade fairs/Market development programmes/ EDB financial asistance schemes (MDA, MPA, Market Access Support ect./ B2B meeting programes/Virtual trade fairs /Any other) **If yes, state ▼** | | | | | | | | | |
|  | Year | | | Programme & Country | | | Assistance received (Rs) | | Achievements | |
|  | | |  | | |  | |  | |
| **21** | **Other relevant information useful in the evaluation of your application for the participation in this programme ▼** | | | | | | | | | |
| **22** | **Please confirm that the company does not operate as a reseller or broker without direct access to resources. ▼** | | | | | | | | | |
| I do hereby certify that above information furnished by me in this application is true and accurate. | | | | | | | | | | |
| **Date** | | | **Name & Designation of the person  submitting the above information** | | | | | | | **Signature** |

***Important:***

* Please Handover the dully filled application form to the **Market Development Division, 8th Floor, EDB** on or before **30th November 2024** or send through registered post to reach **the Director/ Market Development, 8th Floor, Export Development Board, No 42, Nawam Mawatha, Colombo 2** **on or before 30th November 2024** by mentioning “SIAL Canada 2025” on top left hand corner of the cover
* Please ensure to attach **copies** of followings with the application.
* Business Registration certificate (BRC)
* Standards /Quality Certifications – Product-Specific Certifications, Social and Environmental Standards, Quality and Technical Standards ect.
* Annual Audited Accounts of 2019/20, 2020/21 , 2022/23