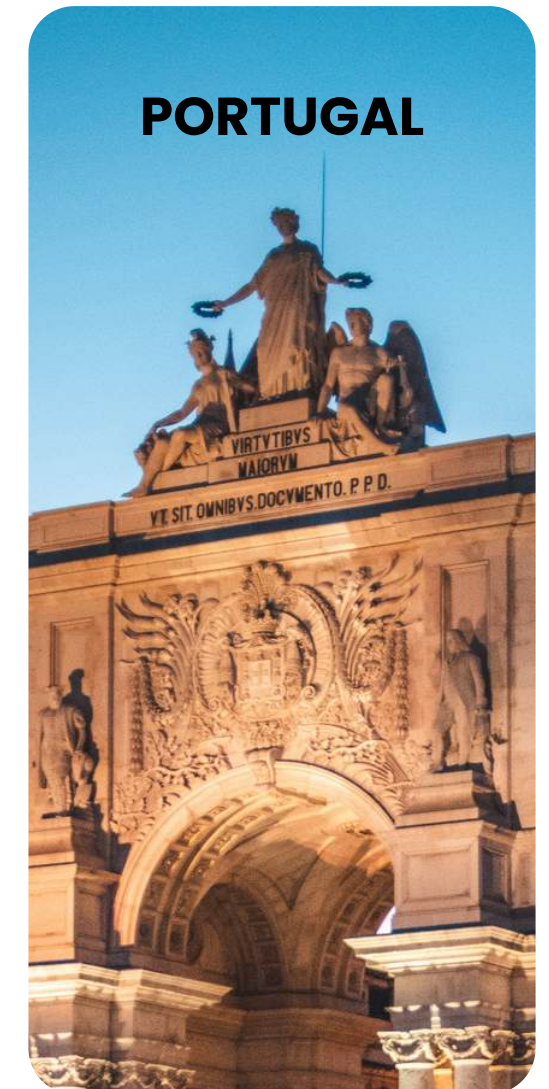


# CORPORATE PROFILE

# ECONSULATE AT A GLANCE

Econsulate provides innovative solutions to global clients across multiple industries. We are set to revolutionize the industry with our innovative approach to solving complex problems through technology.

Our highly skilled and experienced engineers are dedicated to creating cutting-edge software solutions that meet the needs of businesses and individuals.



**40+**  
**ACTIVE CLIENTS**



**10+**  
**INDUSTRIES**



**150+**  
**TALENTED EMPLOYEES**

# VISION

Empowering humankind through innovation by being the disruptors in IT, research and development.

# MISSION

At Econsulate, we strive to defy the odds and rise to the challenge. We plan to revolutionize and disrupt the existing tech landscape by building a dynamic and dedicated team of innovators.

We strongly believe that investing in our team is the gateway to success. Econsulate is working towards becoming a Fortune 500 company by the year 2027.

# CORE VALUES



**TEAMWORK**



**INNOVATION**



**INTEGRITY**



**TRANSPARENCY**



**FUN & QUIRKY**

# ECONSULATE GROUP

SUBSIDIARIES

JOINT-VENTURE

**Econsulate**  
Rebirth of human Intelligence

- 360° Product Development
- Staff Augmentation
- Co-Managed Teams

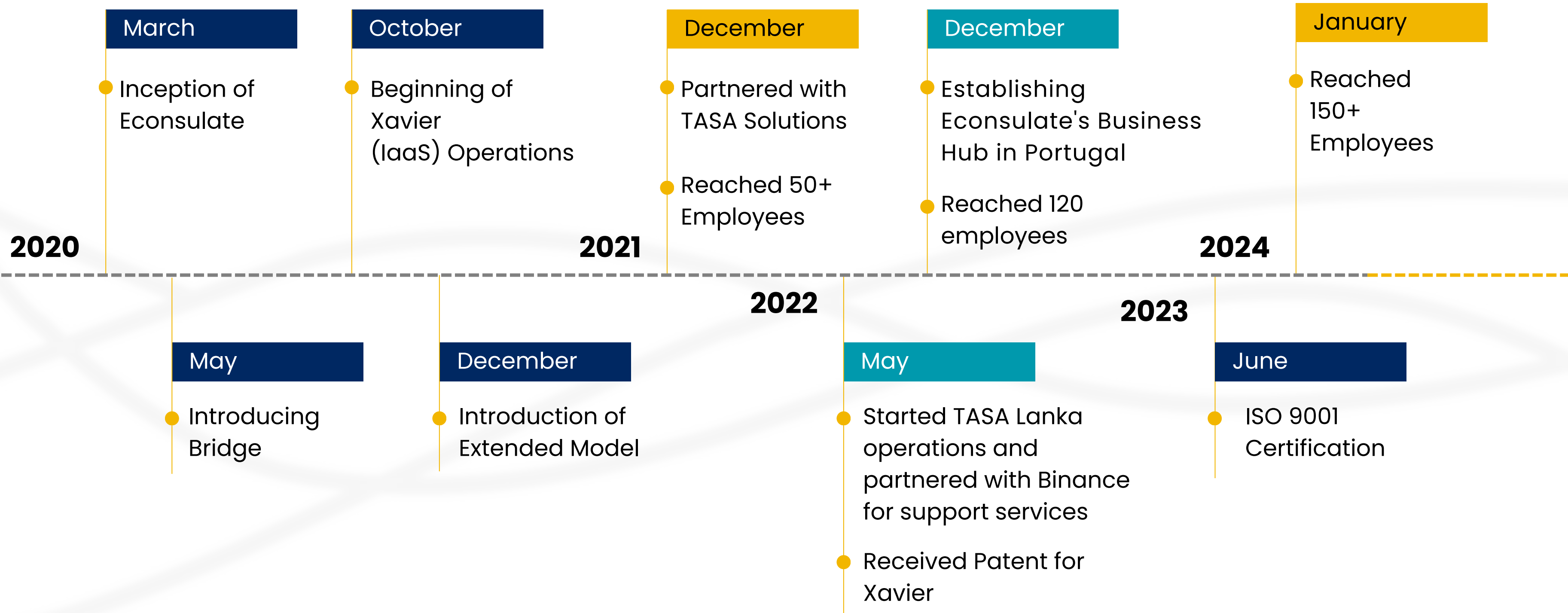
 **XAVIER**

- AI-enhanced Robotics
- Autonomous Navi; Software stack.
- Research and Dev; Services

**TASAX**<sup>TM</sup>

- Multilingual CX Solutions
- Biz Continuity Solutions
- Advanced Tech Automation Solutions

# MILESTONES OF ECONCONSULATE



We support your in-house team by providing temporary specialist resources in the form of contingent talent pool so that you can focus on your key operations. Econsulate believes in collective intelligence. We house talents that can support you in providing solutions to complex problems through the use of cutting-edge technology.

**Dedicated Bench – Up to 10%  
(Scalable as per required)**

### **360° PRODUCT DEVELOPMENT**

- Tailor-made software solutions to meet specific needs and requirements
- Guidance and best practices on technology selection, architecture design, planning, and risk mgt.
- Support services to ensure the software performs at its best and continuous improvement.

### **STAFF AUGMENTATION**

- Onboarding process and ongoing governance of the augmented team
- The client coordinates the augmented team.
- Econsulate is responsible for engagement, monitoring performance, training, scaling up/down, rotations and client satisfaction.

### **CO-MANAGED TEAM**

- Onboarding process and ongoing governance of the Co-managed team
- Econsulate is involved in planning and delivery management
- Econsulate is responsible for engagement and performance management, training, overall project control and client satisfaction

### **CYBER SECURITY**

- Cyber security/ Penetration testing

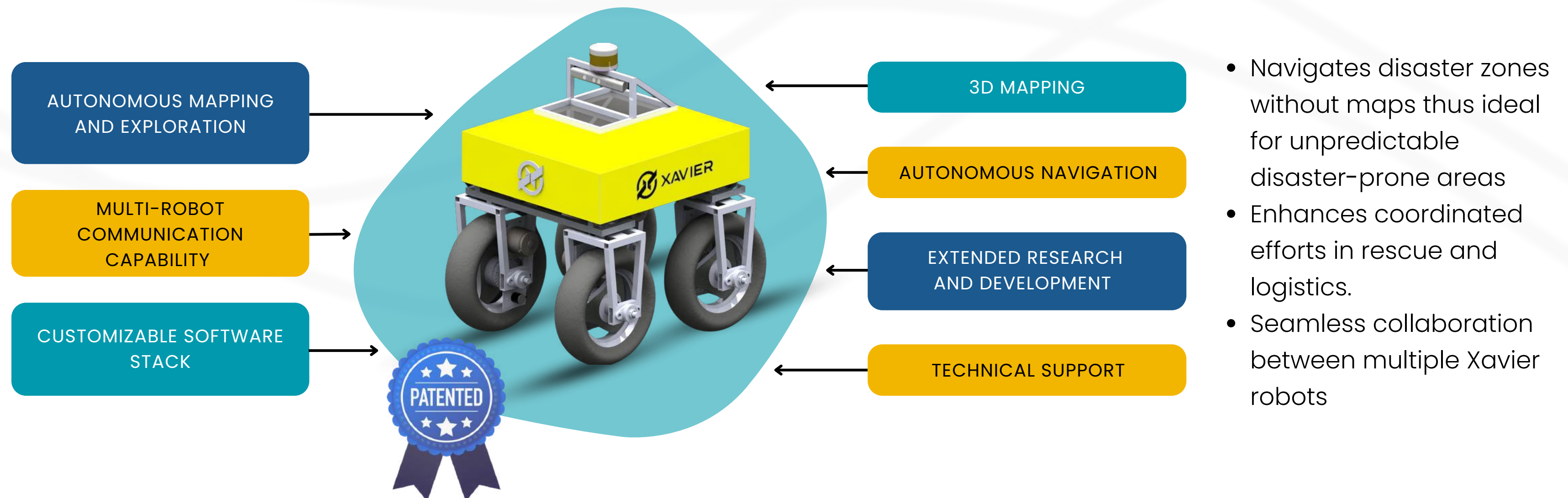
# AUGMENTED AND CO-MANAGED TEAM PODS

	Position	Team of 3 - 5	Team of 6 - 10	Team of 10 +
👤	<b>PM/ SCRUM MASTER</b>	-	1	1
👤	<b>TEAM LEAD</b>	1*	1	1 - 2
👤	<b>BUSINESS ANALYST</b>	-	1*	1*
👤	<b>BACK-END DEVELOPER</b>	1 - 2	1 - 3	3 - 4
👤	<b>FRONT-END DEVELOPER</b>	1 - 2	1 - 3	2
👤	<b>QA ENGINEER</b>	-	1 - 2	1 - 2
👤	<b>DEVOPS DEVELOPER</b>	-	1*	1*
👤	<b>DATA ENGINEER</b>	-	-	1*

\*\*Team pods are customizable (Scale up/ down) according to the requirement.



Xavier AI is a trailblazing innovation-first organization (IaaS) which has developed an AI-enabled and autonomously navigable robot prototype, XavierBot, that could navigate unstructured and cluttered environments without an initial map. Xavier is patented in Sri Lanka and is currently working on a multi-robot communication platform to facilitate collaboration between robotic units for logistics, supply chain management, disaster management, agriculture, and more.





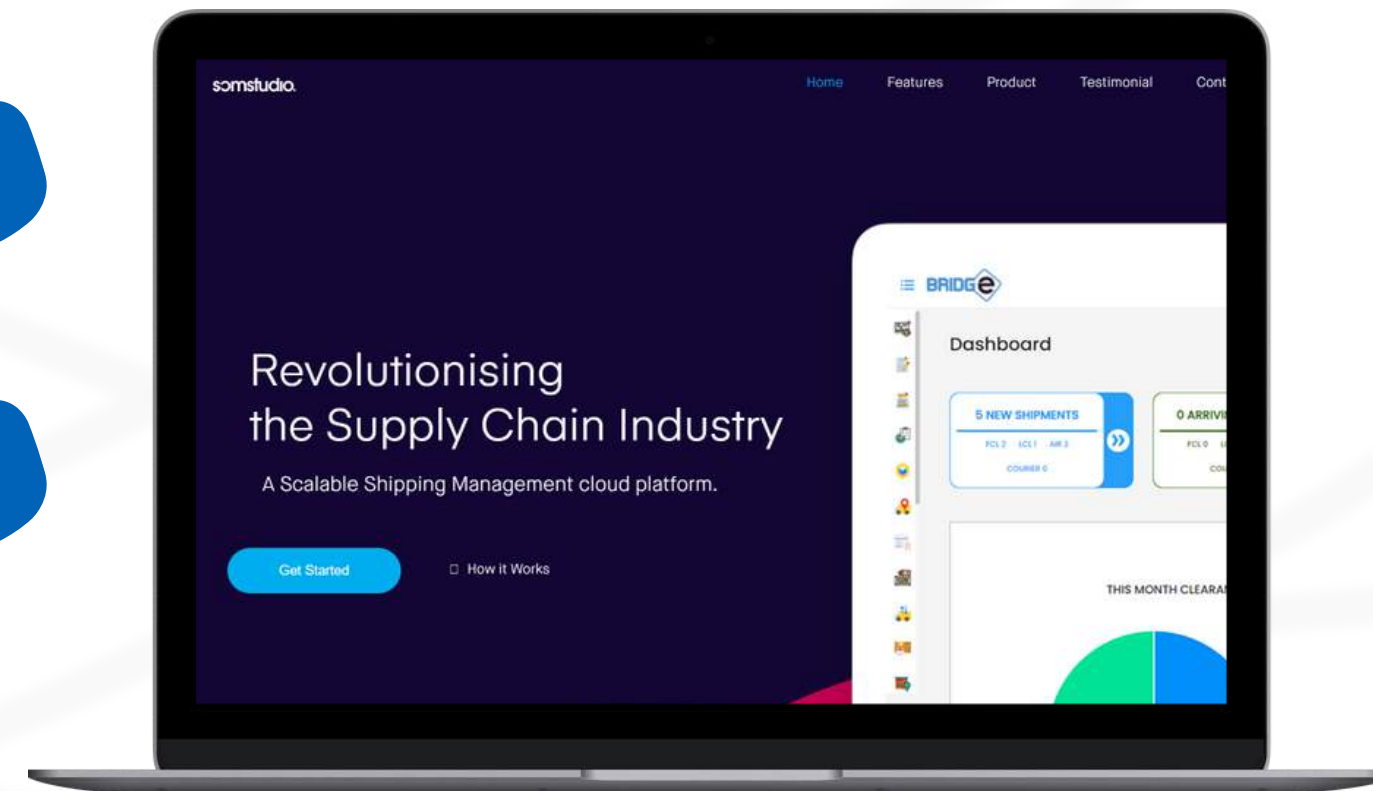


SCM Studio is a subsidiary venture created to host one of our most significant projects yet, known as Bridge. Realizing an absence of a streamlined process within import/export logistics that has been causing a lag in efficiency in shipment management and time, Bridge, a unified end-to-end shipping management platform was designed and developed to ensure all functions and operations in relation to shipping are seamlessly executed.

EFFICIENTLY MANAGE ALL OF  
YOUR DOCUMENTATION AND  
DATA



OPTIMISE YOUR SHIPPING  
OPERATIONS WITH CUSTOMISED  
SOLUTIONS



MITIGATE RISKS IN TRANSIT



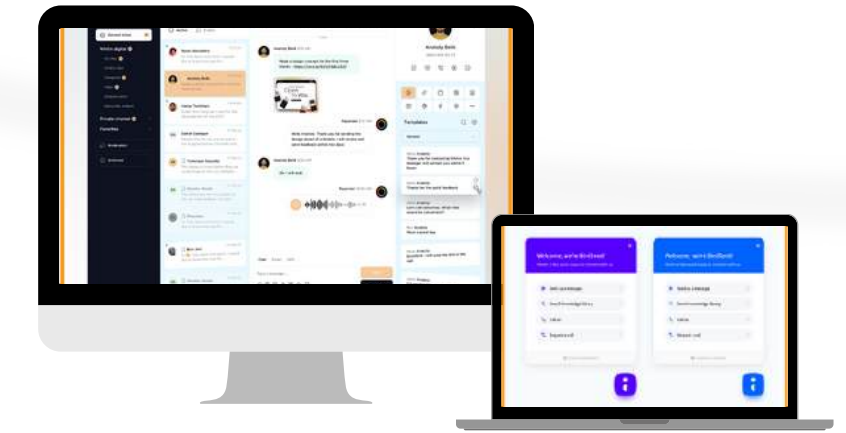
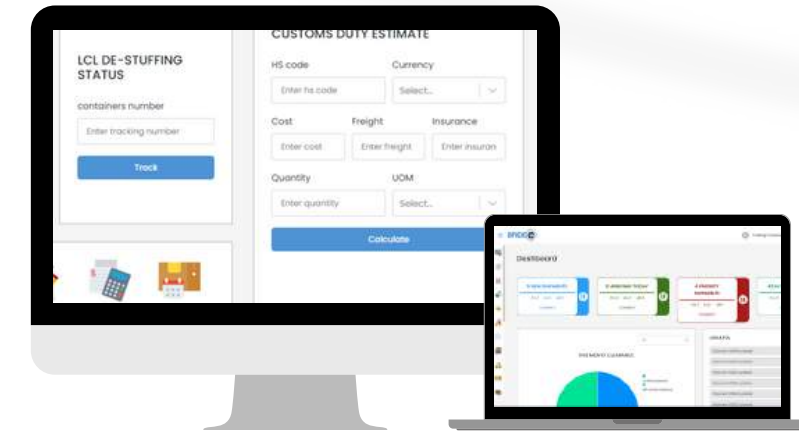
MONITOR REAL-TIME  
SHIPMENT MOVEMENTS



RAISE PURCHASE  
ORDERS

# OUR PRODUCTS

[www.econsulate.net](http://www.econsulate.net)



## XAVIER

- Autonomous Operations (Navigation, Mapping and Exploration)
- 3D Mapping
- Customizable sensor packages and add-ons
- Teleoperation and Inspection

## SCOOTI

- Dedicated Riders for Merchants.
- Inventory and Order Fulfillment
- Multi-Tenancy Architecture
- Flexible and easily customizable delivery schedules and delivery types.
- Convenient pay scheme for Riders and Drivers.

## BRIDGE

- Monitor real-time Shipment Movements
- Optimized Shipping Operations with customized solutions
- Efficiently manage all documentation and data
- Automated Process
- Centralized cost-efficient platform

## CHATBOT AND CRM SOLUTION

- Recognizes messages using AI
- User friendly chat portal and CRM
- Maximum automation and less manual work
- Sentences, word triggered chatbot
- A multilingual chatbot
- Easily Integrate with your system

# OUR TECH STACK - DEV FRAMEWORKS

## BE SYSTEMS, DB AND ENTERPRISE INTEGRATION



## WEB DEVELOPMENT



## MOBILE APP DEVELOPMENT



## DATA ANALYTICS



## DEVOPS



## QUALITY ASSURANCE



## CLOUD SERVICES



# OUR TECH STACK GENERATIVE AI SPACE

## CLOUD PLATFORM

 Google AI  Meta

 Microsoft  stability.ai

 ORACLE  IBM  aws

 Hewlett Packard Enterprise  databricks

## PROPRIETARY

 Google AI  Microsoft

 ORACLE  stability.ai

 Hewlett Packard Enterprise  IBM  Meta

## OPEN SOURCE

 GitHub  OpenAI

 Apache Spark  H2O.ai  TensorFlow

## MODEL HUB

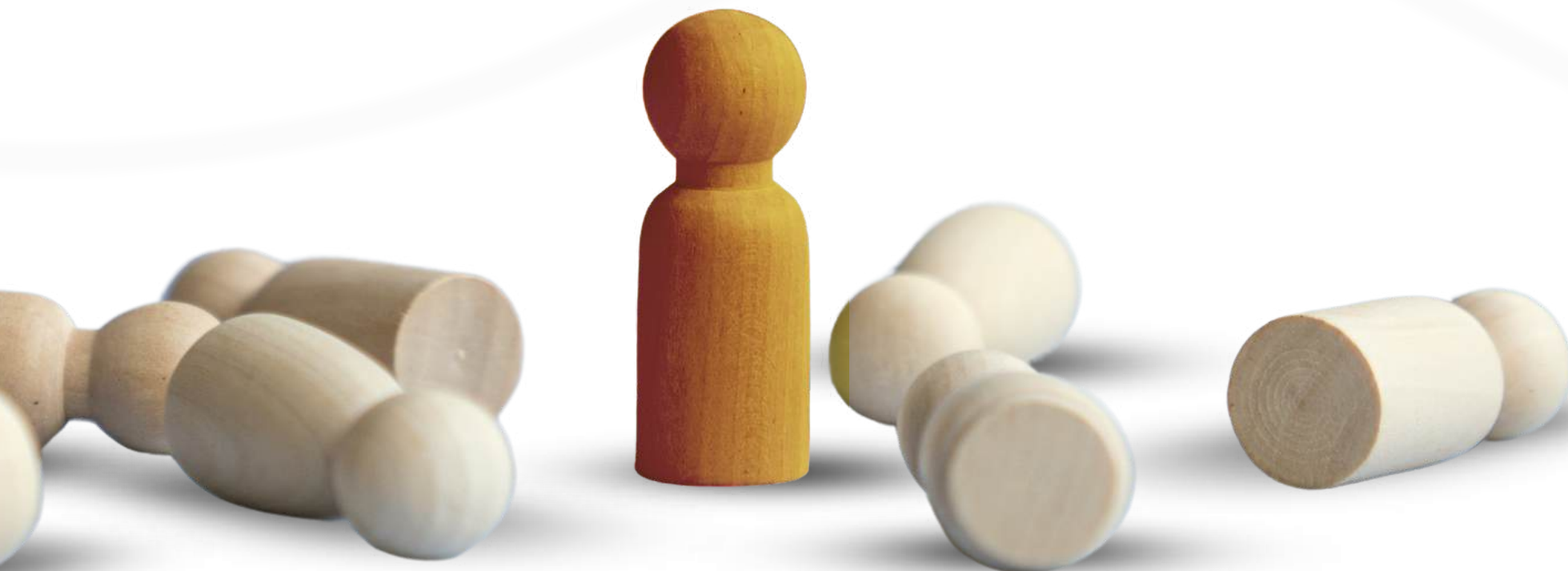
 GitHub  OpenAI  Llama 2

## MLOPS

 aws  REPLICATE  snorkel

# OUR TALENTED SHARED SERVICES

At Econsulate, we encourage rapid development, great individual freedom, and a flat organization where the individual employee's efforts are highly valued.



Ability to consistently attract and hire top talent by leveraging innovative recruitment methods.



Utilizing social media to reach a wider pool of candidates. This helps the team to find exceptional talent that others might have overlooked.



A streamlined recruitment process ensures candidates are interviewed and assessed quickly, which helps us stay ahead in a competitive market.



Provide a positive candidate experience including everything from responsive communication, and timely feedback to a smooth and efficient hiring process.

# GLOBAL PARTNER EVENTS

## ROTTERDAM, NETHERLANDS

### Startup NL Competition

Organized in Partnership with Erasmus Enterprise, one of the leading innovation hubs in the Netherlands.

Econsulate mentored a diverse group of startups focused on driving innovation in Energy, Sustainability, and Digital Transformation.

As a key judging panel member, Econsulate helped select the winners of the Startup NL Competition, recognizing innovative solutions.

Econsulate's involvement supported sustainable growth and development within the Netherlands' startup ecosystem, promoting long-term industry progress.



# GLOBAL PARTNER EVENTS ROTTERDAM, NETHERLANDS

## Upstream Festival

Econsulate served as the official partner for the Upstream Festival, hosting the conference's cocktail event and networking sessions to facilitate connections among industry leaders and startups.

A highlight of the festival was the completion of 40 podcasts featuring participants, allowing them to share their journeys and insights.

The Startup Passport Podcast empowers startups by providing a platform to discuss their experiences and foster cross-border collaboration, featuring prominent voices from the global startup ecosystem.

**UPSTREAM**



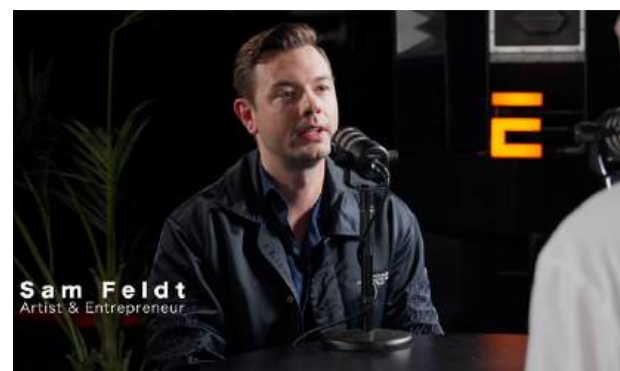
# STARTUP PASS-PORT BY ECONSULATE PODCAST



Startup Pass-port by Econsulate is an innovative initiative that captures the stories and voices of startup ecosystems, enablers, and established corporates driving industry innovation. The podcast focuses on collaborative innovation while exploring the challenges, opportunities, and successes within the global startup landscape.

Launched during the Upstream Festival and the Netherlands National Startup Competition organized by Erasmus Enterprise, the first season featured 40 video podcasts that connected leading startups with renowned organizations such as the Port of Rotterdam, WeTransfer, and investor DJ Sam Feldt.

These episodes underscored the importance of successful startup ecosystems in Europe and their demand for global tech talent.



Listen to our podcast on





# PARTNER ECOSYSTEM

www.econsulate.net

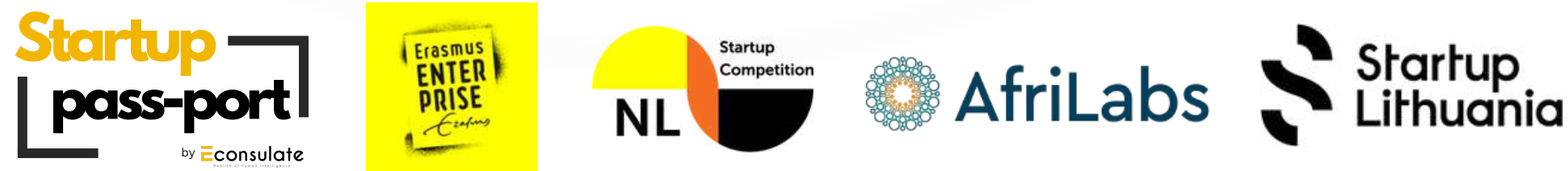
**econsulate**  
Rebirth of human Intelligence



**TASA**



**\* VENTURE GATEWAY**



**somstudio.**



# OUR LEADERSHIP TEAM



## **SUBODHA PERERA**

**FOUNDER AND  
CHIEF EXECUTIVE OFFICER**

10 Years Industry Experience  
6 Years Entrepreneurial Experience  
Startup CEO of the year 2022  
Founder | Group CEO - Econsulate  
Director at Xavier AI  
Ex: State Farm / Sysco LABS  
BBA, Management Information Systems



## **SHINALEE PEIRIS**

**GENERAL MANAGER  
STRATEGY AND OPERATIONS**

14 Years Industry Experience  
Ex: Unilever/ Accenture/ Brandix  
Executive Committee Member - BCS  
Women Super Achiever in Technology  
Industry -2024  
45 under 45 - Leadership Excellence  
Platinum Award - 2024  
MBA + MSC in Information Security



## **RANDIKA PRASAD**

**CHIEF TECHNICAL OFFICER**

14 Years Industry Experience  
Ex: Zone 24X7 / Crowderia  
Bsc. Computer Science  
Award Winning Projects :  
Scootix App - 2022  
Grade 5 App - 2020



## **ISURU SAMARAGE**

**HEAD OF GLOBAL PARTNERSHIPS**

15 Years Industry Experience  
Ex: Toyota Motor Corporation  
Former President Junior Chamber  
International - Sri Lanka  
MSc. Sustainable Business Management

# STRATEGIC ADVISORY BOARD



**PROF. CHANDANA  
GAMAGE**

CHIEF TECHNICAL ADVISOR  
XAVIER AI

Professor in Computer  
Science & Engineering at  
University of Moratuwa  
PhD in Computer Science  
(Monash University)  
MEng Computer Science  
(Asia Institute of Technology)



**EDDIE MARSDEN-JONES**

DIGITAL TRANSFORMATION  
ADVISOR

Former MD - Mentis (Dubai)  
Former VP (Business  
Technology) dnata - Emirates  
Company  
Former Business IT Manager -  
Emirates.  
Former CIO - TUI (Germany)



**SUDANTHA  
GANEGAMA ARACHCHI**

GLOBAL PARTNERSHIP  
ADVISOR

Former Ambassador of  
Sri Lanka to Sweden  
Former Ambassador of  
Sri Lanka to Egypt  
Former Director General  
Foreign Ministry of Sri Lanka

# CERTIFICATIONS, AWARDS AND ACCOLADES



**Startup CEO of the Year - 2022**



**SLASSCOM National Ingenuity Awards 2023**

National Winner , BPM Company with the Best Project



**ScootiX Awards NBQSA National Awards 2022**

Silver Award under the Retail & Distribution in Consumer



**National ICT Awards NBQSA - 2023**  
Research and Development Project



**National Ingenuity Awards 2021**

Emerging Women Technopreneur of the Year Category



**Digital Social Impact Awards 2020**

(Business and Commerce)





# GET IN TOUCH!

**WE ENCOURAGE INNOVATION AND INNOVATORS.  
REACH OUT TO US TO LEARN MORE!**

## CONTACT INFORMATION

E-mail Support : [info@econsulate.net](mailto:info@econsulate.net)  
Official Website : [www.econsulate.net](http://www.econsulate.net)

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